# Sofema Privileged Training Partner (PTP) Program

## Industry-Leading Corporate Training Discount & Reward Scheme

As a PTP member, you can take advantage of Corporate and Individual Discounts on more than 1000+ Classroom and Webinar courses, as well as 525+ Online Training Courses.

### PTP Core Benefits

PTP partners receive structured and predictable advantages across pricing, support, operations, and staff access via Sofema Aviation Academy (SAA).

## Discounts & Pricing

**Classroom & Webinar Savings:**
Receive a **15% discount** on total in-company classroom and webinar training costs.

**Online Course Savings:**
A **15% minimum discount** applies to all Sofema Online single courses.

**Diplomas & Packages:**
Get a **10% discount** on all Diplomas and training packages.

**Preferred Corporate Pricing:**
Special corporate pricing structures are available on annual training solutions.

## Corporate Support & Administration

- **Dedicated Account Manager:** Assigned to your company for personalised support, guidance, and training optimisation.
- **Strategic Planning Support:** Guidance on compliance-oriented learning pathways to streamline organisational training.
- **Admin Access:** Full dashboard access to monitor and track your team's training progress in real-time.

## Operational Benefits

- **Priority Access:** Receive priority access to new training subjects and course developments upon request (minimum 10 delegates required).
- **EASA 145 Recurrent Training Support:** Automated reminders for Human Factors (HF), EWIS, and Fuel Tank Safety (FTS) for corporate bulk enrolments, available upon request.
- **Free Introductory Courses:** Gain complimentary access to essential EASA regulatory and safety framework introductions.

## Financial Flexibility & Payment Options

*Important Note: Joining the PTP program is a mandatory prerequisite to unlock the Enrol Now, Pay Later (ENPL) benefits.*

**Enrol Now, Pay Later (ENPL):**

No upfront payment required once registered as a PTP partner.
**Deferred Invoicing:** Enjoy monthly invoicing with a standard **30 days to pay.**

**Prepay Bonus Plan:**

Receive up to a **19% bonus value** on prepaid accounts. This plan is fully combinable with existing PTP discounts, allowing your organisation to **save up to 40%** in total.

## Freedom Pass Privileges

### Corporate Freedom Pass

**Bonus Allocation:** PTP companies receive **one additional free team seat** (CFP slot) with every plan purchased (valid for CFP-5 and above).

### Individual Freedom Pass

- **Exclusive Employee Discount:** Available exclusively for employees of PTP organisations, providing additional discounts on Individual Freedom Passes (IFP), individual courses, and diplomas.
- **Special IFP Price: €1,327.50** (Standard price: €1,475).

## How to Claim Your Discounts

1. **Browse Courses:** Explore classroom and webinar options at www.sassofia.com or online training courses at www.sofemaaviation.com.
2. **Contact Us:** Choose your desired training program and email our team at team@sassofia.com.
3. **Activation:** We will gladly register your company for the PTP program, apply your discounts, and assign your Dedicated Account Manager.